

EMIL HERRMANN
RARE VIOLINS
"FIDDLEDALE"
R. F. D. 2, STEPNEY
CONNECTICUT



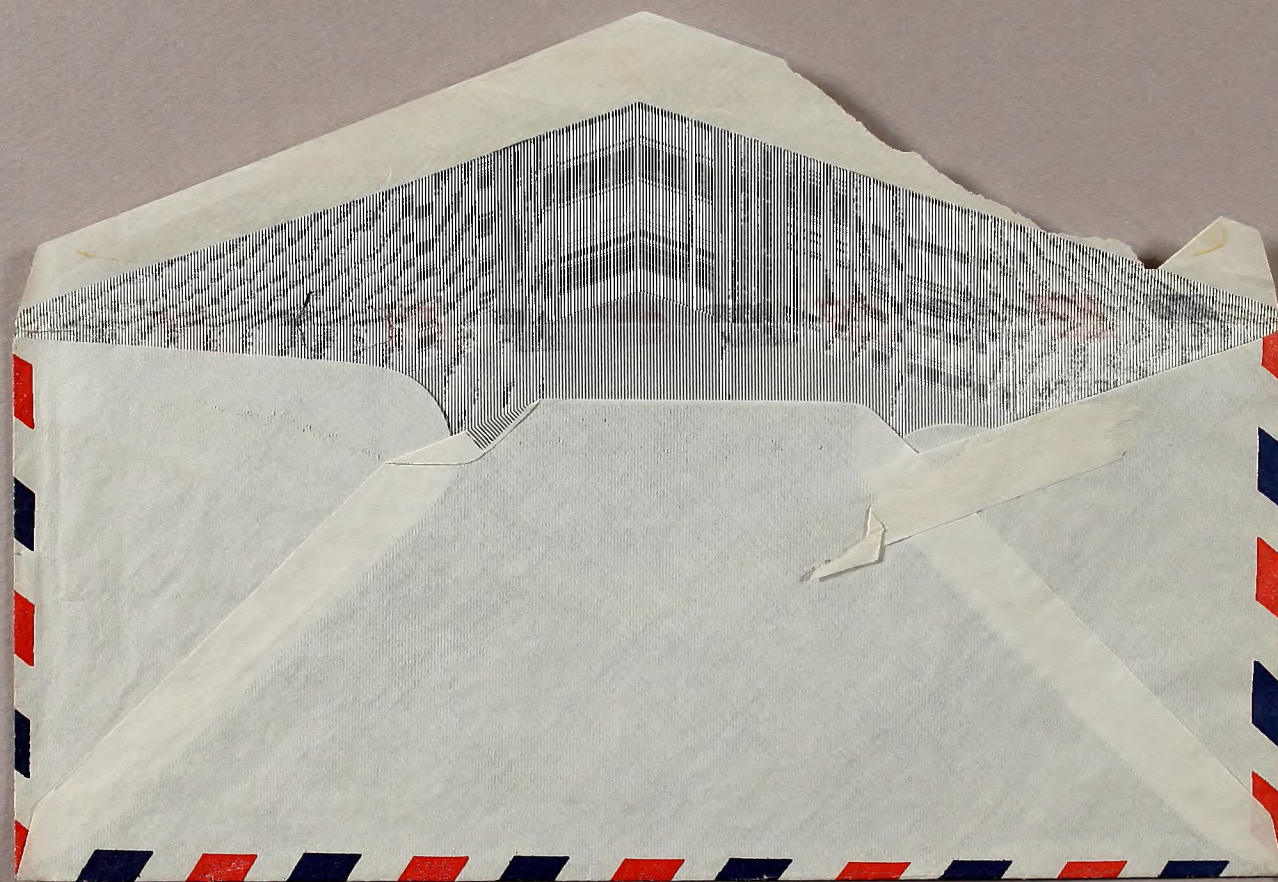
VIA AIR MAIL

Miss Kathleen Parlow,

53 Sussex Avenue,

TORONTO 4

Canada



EMIL HERRMANN RARE VIOLINS, Inc.

"FIDDLEDALE"

R. F. D. 2 Stepney, Connecticut

Feb. 20th, 1957

Miss Kathleen Parlow,
53 Sussex Avenue,
Toronto 4, Canada.

Dear Miss Parlow,

Thank you very much for your kind letter of Feb. 8th and it was indeed a pleasure to hear from you after so many years. I am glad that you are well and note with interest that you are planning perhaps to dispose of your "Viotti" Guarneri.

Unfortunately for many years past things have not been going at all well in the fiddle business and it is getting more and more difficult to sell the fine instruments at decent prices. Just recently the ex Huberman Guarneri was sold for only \$15,000.00 from which the seller still had to deduct his commission.

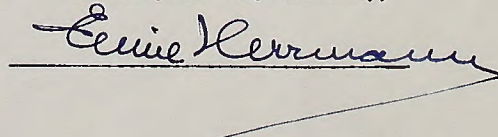
I think I would be in the best position to dispose of your Guarneri for you, but nothing can be done quickly and one needs quite some time to work on an important deal, also if you do decide to put your violin on the market you should not let anyone else know that it is for sale. Naturally I should have to have the Violin in my possession in order to sell it for you.

The best thing would be for you to make up your mind what is the lowest price you would be willing to accept for it, and then I can let you know what the possibilities are.

We keep hoping for an improvement in the present very bad state of the market but it does not seem to come ; even the great violinists do not make enough money any more to be able to buy the instrument which they need.

My brother-in-law, Mischa Yurkevitch is out here in Connecticut and is working for me. I hope to hear from you again soon and remain, with kindest regards in which Mrs. Herrmann and Yurkevitch join,

As ever yours very sincerely,



EH/mp

